

**Technical Evaluation Report**  
**For**  
**PROCUREMENT FOR RENEWAL OF SANGFOR FIREWALL SOLUTION**  
**FOR**  
**RAVI URBAN DEVELOPMENT AUTHORITY**  
**September 16, 2025**



**RAVI URBAN DEVELOPMENT AUTHORITY (RUDA)**  
**GOVERNMENT OF PUNJAB**

## Evaluation of Technical Proposals:

### 1. Background

Ravi Urban Development Authority has been constituted as a long term residential commercial and environmental project aimed at the development of the world's longest riverfront (46Km) on the river Ravi in the city of Lahore. RUDA aims at the fundamental tasks to curtail environmental historical cultural elements of Lahore that have long been neglected. In addition to the provision of ideal, affordable living units to the people of Lahore, the project is targeted at the elimination of pollution through solid and wastewater treatment, prevention of floods through barrages and retaining walls, replenishing of River Ravi, boosting of investments from overseas investors and generation of revenue through the tourism and hospitality industry. Ravi city will contribute significantly to uplift the face of Pakistan.

Ravi Urban Development Authority, (RUDA), (hereinafter referred to as "the Procuring agency") invited tender documents (hereinafter referred to as "the Tenders") for Procurement of SANGFOR Firewall License Renewal.

### 2. Major Tasks within the Scope of Services:

The proposals received from the prospective bidders will be evaluated and the contract will be awarded to the lowest bidder.

**Table 1: Name of Companies who submitted Technical and Financial Proposals**

| Sr. No | Name of Company                   | Date of Submission |
|--------|-----------------------------------|--------------------|
| 1      | Shirazi Trading Company (Pvt) Ltd | September 16, 2025 |
| 2      | TECHACCESS Pakistan (Pvt) Ltd     |                    |
| 3      | DAZ TECH                          |                    |
| 4      | GCS (Pvt) Ltd                     |                    |

### 3. Technical Proposal Opening Meeting

The Evaluation Committee met at 11:30 AM on September 16<sup>th</sup>, 2025, for opening of technical bid submitted by the firm. The submitted bids were opened in presence of bidders representatives and committee members. Only technical bids were opened while financial bids were kept sealed in a sealed envelope.

The details of the Evaluation Committee Members are mentioned in Table 2.

The details of the Company Representatives are mentioned in Table 3.



**Table 2: Names of Evaluation Committee Members**

| Sr. No | Names                         | Designation        |
|--------|-------------------------------|--------------------|
| 1      | Mr. M Khalid Ahmad (Convenor) | ED Finance & ICT   |
| 2      | Mr. Usman Habib               | DD Finance         |
| 3      | Mr. Imran Ahmad               | AD Admin           |
| 4      | Mr. Raja Imran Ahmed          | DD-Procurement     |
| 5      | Mr. Awais Latif               | DD ICT (Secretary) |

**Table 3: The details of Company representatives.**

| Sr. No | Company's Name                    | Company Representative | Contact Details |
|--------|-----------------------------------|------------------------|-----------------|
| 1      | Shirazi Trading Company (Pvt) Ltd | Asim                   | 0321-9400664    |
| 2      | TECHACCESS Pakistan (Pvt) Ltd     |                        |                 |
| 3      | DAZ TECH                          |                        |                 |
| 4      | GCS (Pvt) Ltd                     |                        |                 |

**4. Evaluation Procedures**

The evaluation procedure was conducted by the committee members. After detailed scrutiny and detailed discussion keeping in view the RUDA Procurement Regulations 2022 (amended), and pre-defined evaluation criteria in the documents, the technical bids were reviewed and evaluated as per evaluation criteria accordingly. The status of knockout criteria is mentioned in table 4 respectively.

**Table 4: Status of Bidders in knockout criteria for SANGFOR Firewall:**

| Sr. No | Criteria                                                                                                                                                                                               | Shirazi Trading Company (Pvt) Ltd | TECHACCESS PAKISTAN (Pvt) Ltd | DAZ TECH | GCS (Pvt) Ltd |
|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|-------------------------------|----------|---------------|
| 1      | <b>Legal Registration</b><br>o Must possess a valid company/firm registration certificate from relevant authorities in Pakistan (e.g., SECP for companies, AOP, or Sole Proprietorship documentation). | ✓                                 | ✓                             | ✓        | ✓             |
| 2      | <b>Tax Compliance</b><br>o Must hold a valid Income Tax Registration, active for at least the                                                                                                          | ✓                                 | ✓                             | ✓        | ✓             |





|                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |           |           |           |           |
|-------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------|-----------|-----------|
|                                                 | past three (03) years. o Must be registered with the Federal Board of Revenue (FBR) for Sales Tax, with an active status.                                                                                                                                                                                                                                                                                                                                                                                                                               |           |           |           |           |
| 3                                               | <ul style="list-style-type: none"> <li><b>Undertaking Submission</b></li> <li>o A duly signed undertaking on official letterhead must be provided, covering the following: <ul style="list-style-type: none"> <li>▪ The firm is not blacklisted by any Provincial or Federal Government department or agency in Pakistan.</li> <li>▪ Full compliance with the delivery timelines specified in the tender document.</li> <li>▪ Adherence to the software specifications and licensing requirements outlined in the scope of work.</li> </ul> </li> </ul> | ✓         | ✓         | ✓         | ✓         |
| 4                                               | <b>Relevant Experience</b> <ul style="list-style-type: none"> <li>o The bidder must have prior experience in supply, installation, or renewal of enterprise security licenses, preferably for Sangfor or similar solutions. Provide verifiable proof (e.g., PO, contract copies).</li> <li>o Each contract must have a minimum value of PKR 1 million.</li> </ul>                                                                                                                                                                                       | ✓         | ✓         | ✓         | ✓         |
| 5                                               | <b>Authorization Letter</b> <ul style="list-style-type: none"> <li>o Valid and current Manufacturer Authorization Certificate (MAC) or Authorization Letter from SANGFOR or its authorized distributor.</li> </ul>                                                                                                                                                                                                                                                                                                                                      | ✓         | ✓         | ✓         | ✓         |
| 6                                               | <b>After-Sales Support Commitment</b> <ul style="list-style-type: none"> <li>o The bidder must commit to providing technical support during the license term, including liaison with Sangfor's support. A signed undertaking must be attached.</li> </ul>                                                                                                                                                                                                                                                                                               | ✓         | ✓         | ✓         | ✓         |
| <b>Overall Comments by Evaluation Committee</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Qualified | Qualified | Qualified | Qualified |

Technical bid forms are also available, and scope is also meet by qualified vendor.



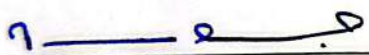


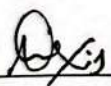


**5. Recommendations by the Committee:**

- The Technical Committee has evaluated the technical proposals submitted by the prospective bidders (Table 4) and agreed that all the bidders have met the knockout / mandatory requirements/criteria.
- 1. Shirazi Trading Company (Pvt) Ltd
- 2. TECHACCESS PAKISTAN (Pvt) Ltd
- 3. DAZ TECH
- 4. GCS (Pvt) Ltd
- It is recommended that the qualified bidder be informed about the opening of the financial proposals.

  
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ED ICT (Convener) -

  
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DD-Procurement (Member)

  
\_\_\_\_\_  
DD ICT (Secretary)

  
\_\_\_\_\_  
DD-Finance (Member)

  
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AD-Admin (Member)

**Financial Evaluation Report**  
**For**  
**PROCUREMENT FOR RENEWAL OF SANGFOR FIREWALL SOLUTION**  
**FOR**  
**RAVI URBAN DEVELOPMENT AUTHORITY**  
**22-09-2025**



**RAVI URBAN DEVELOPMENT AUTHORITY (RUDA)**  
**GOVERNMENT OF PUNJAB**

Method of Procurement:  
Opening of Technical Proposals:  
Criteria of Bid Evaluation:  
Opening of Financial Proposal:

**Single Stage Two Envelope**  
**16 September 2025**  
**Lowest Evaluated Bid**  
**22 September 2025**

## 1. Opening and Evaluation of Financial Proposals:

As Tender was published for the procurement of license renewal of Sangfor Firewall for the period of two years. License and quotes are as follows:

| Sr.No | Item Description                                   | Qty |
|-------|----------------------------------------------------|-----|
| 1     | Sangfor NGAF Base License Renewal                  | 1   |
| 2     | SD-WAN Feature Add-on                              | 1   |
| 3     | Security Services Bundle (IPS, Botnet, DDoS, etc.) | 1   |
| 4     | Technical Support & Firmware Updates               | 1   |

| Sr No | Firm Name                         | Quoted Price (Inclusive of all applicable taxes) |
|-------|-----------------------------------|--------------------------------------------------|
| 1     | Shirazi Trading Company (Pvt) Ltd | 2,096,850/-                                      |
| 2     | TECHACCESS Pakistan (Pvt) Ltd     | 1,268,867/-                                      |
| 3     | DAZ TECH                          | 1,350,074/-                                      |
| 4     | GCS (Pvt) Ltd                     | 1,570,651/-                                      |

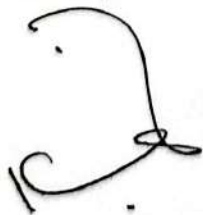
2. During the Financial Proposal Opening Meeting held on 22 Sep 2025, total quoted prices were publicly announced and recorded. As four firms are participating

3. As the procurement process followed, the lowest evaluated bid method **M/S TECHACCESS Pakistan (Pvt) Ltd** has quoted **1,268,867/-PKR** (Inclusive of all applicable taxes).

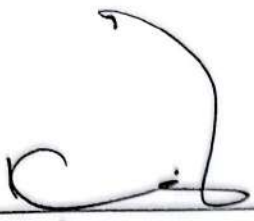
4. The committee is of the view that since the received bid is in accordance with the RUDA Procurement Regulations 2022 (amended), and the contract may be awarded to the successful bidder.

5. If approved by the Competent Authority, As per Regulation 40 of the RUDA Procurement Regulations 2022 (amended), the evaluation report will be available for public review on the Authority's website for ten days.

  
22/09/25





  
ED ICT (Convener)  
DD-Procurement (Member)  
DD ICT (Secretary)  
DD-Finance (Member)  
AD-Admin (Member)